

Georgia Association of REALTORS®  
IN CONJUNCTION WITH  
THE GREATER ROME BOARD OF REALTORS®  
PRESENTS

**"OH, NO! THE APPRAISAL CAME BACK LOW!"**

**THURSDAY MARCH 8, 2012**

For **3 Hours** of **Continuing Education**

Upon completion of this course, you will understand the make-up of the Fannie Mae (FNMA) 1004 Uniform Appraisal Report and the qualifications of a Georgia real estate appraiser. You will gain a thorough understanding of how an appraiser estimates value using both the Cost Approach and the Sales Comparison Approach and become familiar with the language utilized by appraisers and underwriters.

**Instructor -- WADE GADDY**

Wade is a certified appraiser and the founder of the Atlanta Institute of Real Estate. He has been associated with real estate education since 1972. He is the author of several real estate texts and has served on the continuing education faculties of four Georgia universities. Wade was selected as the 2004 Instructor of the Year by the GAR Partners in Education program. He is also on the faculty of the South Carolina Graduate REALTOR® Institute (GRI). His textbook, *Real Estate Fundamentals*, is utilized by real estate schools throughout the country. Wade was recently designated a Certified Instructor of the Uniform Standards of Professional Appraisal Practice (USPAP). This prestigious designation is issued by the Appraiser Qualifications Board of the Appraisal Foundation in Washington, DC.

**Registration: 8:30 a.m.**

**Instruction: 9:00 a.m. – 12:15 p.m.**

**LOCATION: CLASSROOM – GREATER ROME BOARD OF REALTORS®  
700 E. SECOND AVENUE, SUITE K – ROME, GA**

**Morning break sponsored by:**

**Sonya Blankenship & Lynn Terrell  
River City Bank**

**ROME BOARD MEMBERS**

**\$25** Pre-Registered by 3/5/12 or till class is full.

**\$30** After 3/5/12 and On Site

**NON-ROME BOARD MEMBERS**

**\$40** Pre-Registered by 3/5/12 or till class is full.

**\$45** After 3/5/12 and On-Site

**Mail Registration To:**

Joanne Edmonds

Greater Rome Board of REALTORS®

700 E. Second Avenue, Suite K, Rome, GA 30161

706/295-1727 – FAX 706/232-3849

*Make check payable to: Greater Rome Board of REALTORS® (GRBR)*

**PREPAID registration must be rcv'd by 3/5/12. Registration is complete when check is received!**

**You Must Be On Time And Present For Entire Session To Receive Credit**

**MAIL THIS PORTION WITH PAYMENT TO PRE-REGISTER**

**YOUR NAME:**

*(As it appears on your Real Estate License)*

**R.E. License #**

**Email address**

**Company Name**

**Board Name**

**Company Address**

**Co Phone #**

**Cell Phone #**

**City**

**State**

**Zip**

No Refunds for cancellations after March 5 or for No Shows. "Oh No! The Appraisal Came Back Low!" #39638, 3/08/2012 @ GRBR