

ROME REALTOR® UPDATE

A publication of the
Greater Rome Board of REALTORS®
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FEBRUARY 2009

- What:** February Membership Meeting
- When:** Wednesday, February 18 @ Noon
- Where:** Berry College Elementary School – Multipurpose Room
- Sponsor:** Berry College Elementary School

The February Membership Meeting will be held on **Wednesday, February 18** at Noon at **Berry College Elementary School** and they will also sponsor the luncheon in the BCES Multipurpose Room. Please **park at Frost Chapel parking lot**. Paul Atkinson will present the program. You ***must* make a reservation** so we can order food for everyone. Call to make your reservation: **706-295-1727** or fax reservations to **706-232-3849** by **Friday, February 13 at noon**.

FEBRUARY COMMUNITY SERVICE PROJECT

The February community Service Project will be **Life Choices Pregnancy Center**. Bring baby clothes and items to donate.

Please be considerate of our sponsors and only make reservations when you will attend or call in advance to cancel. As we all know our board luncheons are sponsored by various groups and businesses. We have experienced a problem for some time with members making reservations and then not attending as well as members attending without having made a reservation. When the sponsor provides the meal for us they ask us for a headcount which we provide from our list of reservations maintained at the Board Office. The sponsor then purchases food for that many people and usually a few extra just in case. At our last luncheon approximately 40 members who made reservations did not show up which translated into our sponsor paying several hundred dollars for wasted food. This did not reflect well on our association. Out of respect and consideration to our sponsors please make your reservation a commitment and attend whenever you have made a reservation. We would love for as many members to attend as possible and hope everyone will make an effort to attend and participate in YOUR association.

2009 MEMBERSHIP DUES – **PAST DUE!**

The 2009 Membership Dues were invoiced in late October and were due January 1, 2009 with a \$50.00 late fee assessed for payments received after 2/2/2009. An additional \$50.00 Reinstatement Fee has been assessed on payments received after 2/16/2009 making a total due of \$488.00. If you have not paid your 2009 Dues, please take care of them immediately to avoid additional fees. We appreciate all of you who have made a special effort to pay your dues in a timely manner.

PROFESSIONAL STANDARDS/GRIEVANCE TRAINING

Thursday, February 19, 2009 (9:15am – 12:30pm) will be held at **Coosa Valley Technical College** (Floyd County Campus), One Maurice Culberson Drive, Rome, GA 30161 in the Auditorium of the Administration Building. This **3 hour course** will be held in Rome this year and the cost is \$35.00. **We need to make a good showing at this class so that they will hold it here again instead of having to travel to Atlanta or some other distant classroom.**

Register online by clicking on the following link: <https://garealtor.net/Default.aspx?page=calendar>. The training will be taught in one session. There will not be separate breakout sessions for Grievance and/or Professional Standards committee members. Sign-in will begin at 8:45 a.m.. Please arrive in time to sign in and be seated by 9:15 a.m. Training is provided by GAR for local boards/associations for their staff and committee members. This class is not considered an introduction to Professional Standards or the Code of Ethics, and does NOT fulfill the NAR Quadrennial Code of Ethics training requirement. This class is intended for members of the Professional Standards and Grievance Committees, Board of Directors, Association Executives, and those who aspire to serve on these committees.

Welcome to New & Returning Members!

The following new and returning members have joined our Board since January 2009.

New REALTOR® Members

Jay Burton

Re/MAX of Rome

Susan H. Tippins

Tippins Real Estate Services

New Affiliate Members

Phillip Burkhalter

Phillip Burkhalter Builders

Continuing Education Schedule for Greater Rome Board of Realtors®

*MOST courses will be held at GRBR Classroom
700 E. Second Avenue, Suite K*

Thursday, February 26, 2009 “Contracts to Closing”

3 Hours C.E. Credit 9:00 a.m. – 12:15 p.m. – Registration 8:30 a.m.

Instructor, Howell Haunson

Break sponsors: Lynn Terrell, River City Bank

This course is appropriate for all agents, regardless of their experience level. It aids new agents in beginning their career in a way that allows them to avoid problem closings. It assists experienced agents in recognizing bad practices they have developed that may jeopardize a smooth closing. The course begins with the negotiation of the contract and continues through the closing.