



Greater Rome Board of REALTORS®

October 2011 Newsletter

Keeping you informed

OCTOBER 2011

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[2011 BOARD OF DIRECTORS](#)

President
Debbie Hayes
President-elect
Jason Free
Treasurer
Jane Slickman
Local Directors
Julia Dent
Kevin Ayers
Christi Cates
State Directors
Della Gore
Ruth Terry
Jackie Harrington

[NEW REALTOR® MEMBERS](#)

Carter Harrison
Hardy Realty
Melody Harrison
Hardy Realty
Michelle Meacham
Henderson Real Estate

[DRAWING WINNERS!!!](#)

The drawing for cash was held at our September luncheon. All names of members who paid their local dues by the September 1st deadline were entered for two \$50 drawings.

\$50 WINNERS:

Ray Cox and **Lisa Smith**

All members who paid their 2012 dues in full including local, GAR and NAR were entered for one drawing of \$100.

\$100 WINNER: **Ruth Terry**

**Congratulations
to our winners!!**

Greetings!

Your membership is important to our Board and we appreciate your support and commitment. If we can be of any service to you, please don't hesitate to contact us.

The **OCTOBER** luncheon meeting will be at The Palladium and sponsored by **Lane Haley, Smith Lewis Haley LLP**. Details are listed below.

We have been delighted with the excellent turnout for our meetings and thank you for honoring your reservation. It is very important to not only **make a reservation** for our meetings, but to **show up** too! This helps with ordering the food and keeping the expenses reasonable for our generous sponsors.

Joanne

OCTOBER MEMBERSHIP MEETING

When: Wednesday, October 19 @ Noon
Where: The Palladium
Sponsor: Lane Haley | Smith | Lewis | Haley LLP
Speaker: U. S. Rep. Tom Graves

Our October meeting is a luncheon at **The Palladium**. We are honored to have **U. S. Representative Tom Graves** as our guest speaker. He represents Georgia's 9th Congressional District which spans from the northern suburbs of Atlanta to the northwest borders of Alabama and Tennessee. In Congress, Rep. Graves serves on the House Committee on Appropriations.

2011 AWARD NOMINATIONS

We need **your** participation!! Everyone help select the 2011 Award recipients by submitting a nomination for the REALTOR® of the Year for 2011 along with Humanitarian Award and Hall of Fame. The Awards Committee will consider all nominations and make a selection. The Awards will be presented at the Christmas Luncheon on December 2. Click on the link below for your Award Nomination Form.

[CLICK HERE FOR AWARD NOMINATION FORM](#)

NEW MEMBER ORIENTATION

All REALTOR® members who have joined our Board since November 2010 have been notified of the next **New Member Orientation** scheduled for **Thursday, October 20th** in the afternoon. Orientation is a requirement to remain a member in good standing with a REALTOR® Board.

MEMBERS NEWS . . .

Congratulations to **Della Gore**, Toles, Temple & Wright, on the arrival of her fourth grandchild! Easton Lane was born on September 27. And congratulations to Della's granddaughter, Ryleigh Addison Curry, the winner of Toddler Miss Coosa Valley Fair.

Condolences to **Brenda & Tom Wise**, Keller Williams NW, on the recent loss of their grandson, Zack.

We are delighted to welcome Marine Lance Cpl. Tucker Williams, son of Jimmy and **Kara Williams**, Toles Temple & Wright, home and wish him a speedy recovery. Thanks to everyone who showed support at the procession for Tucker!

Kevin Ayers, RE/MAX of Rome, is doing very well and back at work following his recent accident.

Joanne Edmonds would like to thank everyone for their cards, calls, food, etc. following the recent passing of her mother.

OPEN HOUSE on BOARD'S WEBSITE

We can now post our member's OPEN HOUSE information on the Board's website: www.grbor.com

You should submit your information including any photos, MLS number, dates and times of Open House, address, etc. to Linda at the Board Office by email:

gromebor@comcast.net

Linda must have this information by Thursday at noon for Open Houses being held that weekend. If you have any questions, call 706-295-1727.

Children with Disabilities

Floyd County School System is trying to identify all children with disabilities beginning at age three who are in need of special education services. They felt our Board members may be the first to become aware of children with disabilities who are new to our community. Please share the following contact information with parents of students with disabilities who you come in contact with and let them know about the availability of these services:

Debra Miller, Ed.S., Special Ed. Crd.
Floyd County Board of Education
600 Riverside Parkway, Rome GA
706-234-1031 ext. 7173.

LOCAL SCHOLARSHIPS

The Greater Rome Board of REALTORS® has a local scholarship to assist any active member seeking to achieve any REALTOR® designation or certification. It was created to encourage all Board members to achieve GAR & NAR designations. This local scholarship will supplement scholarship funds awarded by GAR, not to exceed full amount of tuition. For more information and a scholarship application, click on the link below.

[Click here for GRBR Scholarship Application](#)

New REALTOR® Benefit from NAR New Product -- Saving Spree for REALTORS®

New from REALTOR Benefits® Program Partner, Entertainment Promotions, the Saving Spree for REALTORS® booklet is perfect for your members as a client prospecting tool or closing gift. Featuring 40 valuable coupons, REALTORS® can personalize the booklet with their name, photograph, logo, and contact information.

Order by **October 15** for 20 additional books! Click below to learn more:

[Personalized Coupon Booklet](#)

TWO CONTINUING ED CLASSES for 3 HR EACH THURSDAY, OCT 20, 2011

Registration 8:30 am - Instruction 9:00 am - 12:15 pm

"CODE OF ETHICS: CYCLE THREE"

Instructor, Karen Loftus

Member Price: \$20 (\$25 after 10/17/11) 3 hours CE Credit

Non-GRBR-Member Price: \$35 (\$45 after 10/17/11)

This course meets the NAR ethics renewal requirement. After completion of this course, you will have a better understanding of due process and code enforcement. You will also understand how to handle complaints. This course includes several case studies in ethics.

Morning break sponsor-**Sonya Blankenship & Lynn Terrell, River City Bank**

[CLICK HERE FOR REGISTRATION FORM](#)



THURSDAY, NOV 3, 2011

Registration 9:00 a.m. - Instruction 9:30 p.m. - 12:45 p.m.

"SELLING THE GOOD, THE BAD, AND THE UGLY WITH THE FHA 203 (K) PROGRAM"

Instructor, Brian Stephens

Special Member Price: **\$10.00** (If pre-registered) 3 hours CE Credit

If you are looking for a creative idea to sell another home, then this class is for you. If you sell REO's, short sales, or HUD Homes, then this class is for you. If the FHA 203 (K) program scares you, then this class is for you.

The goal of this course is to show you how to leverage the benefits of the FHA 203(K) program to sell more homes. Over 22,000 homes were financed with this unique loan program in 2010, an increase of almost 700% since 2006!

Morning break sponsor-**Brian Stephens, Wells Fargo Home Mortgage**

[CLICK HERE FOR REGISTRATION FORM](#)

NEW MEMBERSHIP BENEFIT - REALTORS® TECHNOLOGY HELPLINE

Enter this phone # in your phone: 877-573-5611.

This is the **GAR Tech Helpline**. It is available for BOTH REALTOR® and AFFILIATE members. When you have a computer problem call this number first for **free**, helpful solutions.

Benefits of the hotline include:

- Computer problems fixed quickly by experienced U.S. based tech support team
- Reliable remote support so members don't have to call a technician to come out to their business
- Cost savings! Tech Helpline will decrease expenses for members, since one-time computer repairs can be very expensive
- No limits on the number of calls or on the length of time per call
- Assistance in English or Spanish
- Analysts available via live technical support or online chat

The hotline will be able to answer questions on the following and more:

- Both Mac and PC operating systems
- Real Estate Specific software
- Internet browsers
- Firewall applications
- Digital cameras, PDAs, printers, scanners

Hours of operation:

The hotline will be available to members Monday-Friday from 9:00 a.m. to 8:00 p.m. and on Saturdays from 9:00 a.m. to 5:00 p.m.

Friendly, Expert Technical Support

www.technologyhelpline.com email: info@technologyhelpline.com