



Greater Rome Board of REALTORS® Newsletter

Keeping you informed

SEPTEMBER 2011

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CE - September 15 & October 20

MEMBER NEWS

SEPTEMBER COMMUNITY SERVICE PROJECT

The Open Door Home

Items Needed:

Bath Towels
Wash Cloths
Plastic plates, cups, forks & spoons
Wal Mart Gift Cards
Wii games &/or controllers - new or used
Movie Tickets
Putt Putt tickets
Bowling Passes
Rome High Football Game Tickets

Monetary contributions are always appreciated.

Make checks payable to:

THE OPEN DOOR HOME

2011 BOARD OF DIRECTORS

President
Debbie Hayes
President-elect
Jason Free
Treasurer
Jane Slickman
Local Directors
Julia Dent
Kevin Ayers
Christi Cates
State Directors
Della Gore
Ruth Terry
Jackie Harrington

Greetings!

Your membership is important to our Board and we appreciate your support and commitment. If we can be of any service to you, please don't hesitate to contact us.

The **SEPTEMBER** meeting will be at **The Rome Area History Museum** in the heart of Historic Downtown Rome and is sponsored by our **Area Banks**. Details are listed below.

We have been delighted with the excellent turnout for our meetings and thank you for honoring your reservation. It is very important to not only **make a reservation** for our meetings, but to **show up** too! This helps with ordering the food and keeping the expenses reasonable for our generous sponsors.

Joanne

SEPTEMBER MEMBERSHIP MEETING

When: Wednesday, September 21st @ Noon

Where: ROME AREA HISTORY MUSEUM
305 Broad Street - Rome GA 30161

Sponsors: AREA BANKS

Citizens First, Synovus Bank **River City Bank**
Greater Rome Bank **SunTrust Bank**
Heritage First Bank **United Community**

Bank

Regions Bank

Speaker: **Glen Rubin, City of Rome**

Our September luncheon meeting is being held at **The Rome Area History Museum** located in the heart of historic downtown Rome. Box Lunches will be provided by **Great Harvest**. Guests are welcome to browse through the museum before and after the luncheon free of charge. **Glen Rubin**, Code Enforcement Inspector for the City of Rome, is our guest speaker. He will be speaking on "*Property Maintenance, What You Need To Know*".

We will be collecting items for **The Open Door Home** for our **September Community Service Project**. There is a need for bath towels, wash cloths, plastic plates, cups, forks & spoons, WalMart Gift Cards, Wii games and/or controllers (new or used) Movie Tickets, Bowling Passes, Rome High Football Game Tickets. This will be a big help and appreciated by the children.

PARKING: Third Avenue Parking Deck: Adjacent to The Forum. **First Hour Free.** \$1 for each additional hour up to 3 hours - \$5 for all day.

2012 PROPOSED SLATE OF OFFICERS & DIRECTORS

The election of the new Officers & Directors will be held at the membership meeting at Noon on SEPTEMBER 21, 2011 at The Rome Area History Museum from the following slate submitted by the Nominating Committee. Additional candidates may be placed in nomination by petition signed by at least 20% of the REALTOR® members eligible to vote. Notice of such additional nominations will be sent to all members eligible to vote before the election. (Article XI, Section 4, Bylaws of the Greater Rome Board of REALTORS®, Inc.)

President	Jason Free	Local Director (2 yr)	Christi Cates
President-elect	Jane Slickman	Local Director (3 yr)	Scotty Davis
Treasurer	Della Gore	State Director (2 yr)	Debbie Hayes
Local Director (1 yr)	Kevin Ayers	State Director (1 yr)	Scott Irmscher

Welcome to New Members

NEW & RETURNING REALTOR MEMBERS

Phil Duncan
Exit Realty Showcase

Shena Gravitt
RE/MAX of Rome

Ann Jordan
Keller Williams NW

Melanie Locklear
Hardy Realty

Beth Robbins
Exit Realty Showcase

NEW & RETURNING AFFILIATE MEMBERS

Rodney Bailey
A-1 Quality Home Inspection

Eric Stark
Wells Fargo Home Mortgage

New Member Orientation

Thursday, October 20, 2011

Will be held following the Code of Ethics class.
Information will be sent to all new members
with details.

LOCAL SCHOLARSHIPS

The Greater Rome Board of REALTORS® has a local scholarship to assist any active member working toward a REALTOR® designation or certification. It was created to encourage all Board members to achieve GAR & NAR designations. This local scholarship will supplement scholarship funds awarded by GAR, not to exceed full amount of tuition. For more information and a scholarship application, click on the link below.

[Click here for GRBR Scholarship Application](#)

OPEN HOUSE on BOARD'S WEBSITE

We can now post our member's OPEN HOUSE information on the Board's website: www.qrbor.com
If you have any questions, call 706-295-1727.

You should submit your information including any photos, MLS number, dates and times of Open House, address, etc. to Linda at the Board Office by email: gromenor@comcast.net
Linda must have this information by Thursday at noon for Open Houses being held that weekend.

GAR ANNUAL CONVENTION & TRADE EXPO

Shake, Rattle & Roll Your Way to Memphis!

LOCATION: The Peabody, Memphis TN

DATE: September 7 - 10, 2011

Education and networking are instrumental to your success in the real estate industry. From the Technology Round Tables to networking at the Thursday Night Party, GAR will provide you with the means to establish important business connections with members statewide. Don't miss your opportunity to gain the skills necessary to accomplish your business goals.

Register online at www.garealtor.net.

TWO CE CLASSES for 3 HR EACH

THURSDAY, SEPT. 15, 2011

Registration 8:30 am Instruction 9:00 am - 12:15 pm

**"BUYER REPRESENTATION:
WHAT YOUR MAMA & 'EM DON'T TELL
YOU!"**

Instructor, Tom Gillett

What are the mistruths about buyer representation? Learn about this and how to best represent the buyer in the transaction. You will be working with the Exclusive Buyer Representative Form during this class.

Morning break sponsor-[Teresa Lumsden State Farm Agency](#)



[CLICK HERE FOR REGISTRATION FORM](#)

THURSDAY, OCTOBER 20, 2011

Registration 8:30 am Instruction 9:00 am - 12:15 pm

"CODE OF ETHICS (Cycle Three)"

Instructor, Karen Loftus

This course meets the NAR ethics renewal requirement. After completion of this course, you will have a better understanding of due process and code enforcement. You will also understand how to handle complaints. This course includes several case studies in ethics.

Morning break sponsor-[Sonya Blankenship & Lynn Terrell River City Bank](#)



[CLICK HERE FOR REGISTRATION FORM](#)

2012 MEMBERSHIP DUES

Invoices for LOCAL DUES were emailed and hard copy invoices were distributed to the Brokers the first week of July. Local Dues payments must be received by **September 1**. Late fees will apply for dues received after this date.

CHANCE TO WIN \$\$\$

Dues payments received prior to September 1 will qualify for a drawing at the September Membership Meeting.

TWO drawing winners will each win **\$50** for paying LOCAL DUES of \$200 prior to 9/1/2011. **ONE** drawing winner will win **\$100** for paying 2012 DUES IN FULL (Local, GAR & NAR) prior to 9/1/2011.

If you have not received your dues statement, please notify the Board Office immediately.

YOU MUST BE PRESENT TO WIN!

MEMBERSHIP BENEFIT

georgiadrugcard.com

1. Take your prescription & discount card to one of our many participating pharmacies to receive a discount on your prescription medication(s).
2. Give the pharmacist your Georgia Drug Card and prescription.
3. At point of sale you will receive a discount on your medication. Discounts are 30% -75% off brand name and generic medications.

Click on this link for a Georgia Drug Card:
[GEORGIA DRUG CARD](#)

MEMBERS NEWS . . .

The Charles C. Parker Center for Active Adults was dedicated in July in honor of **Charles Parker**, Hardy Realty. The center was previously called the Senior Adult Recreation Center.

Ben Lucas, formerly with Toles, Temple & Wright, celebrated his 90th birthday in July. Best wishes to the "Voice of Rome".

Congratulations to **Ruth Terry**, Keller Williams NW, on the birth of her granddaughter, Avery Elizabeth Chapman, born July 19 to Jennifer and Chad Chapman.

Jane Slickman, Garden Lakes Realty, has a new great-grandson, Britton William Pinson, born to Courtney & Will Pinson, August 1.

Congratulations to **Darlene Wurth**, Keller Williams NW, on the arrival of her grandson, Christopher Vance, on August 10.

Twin sons, Trevor and Spencer, have arrived for **Bobby Padgett**, Reese & Smallwood, and wife, Beverly, on July 10.

Congratulations to **Joyce** (and Doug) **Landrum**, Hardy Realty, who celebrated her 50th Wedding Anniversary in July!!! Wow!!!

Please remember our family members who are serving in the military. Prayers for their safe return home.

Tucker Williams, son of **Kara Williams**, Toles, Temple & Wright, is serving in Afghanistan.

Ryant D. Williams, son of **Shawna Williams**, Keller Williams NW, graduated from Marine School of Infantry. He will continue training at Camp LeJeune as a machine gunner before being deployed overseas by the first of the year.

Did you wonder "What Has RPAC Done For Me Lately?"

Well here is a list:

GAR Legislative Victories

During each legislative session, GAR fights hard to protect private property rights as well as the business practices of our members. Below are some examples of our victories over the years.

- Prevented attempts to place a legal duty on real estate agents to provide their client's contact information to code enforcement officers if requested
- Amended disclosure portion of real estate license law to protect our members from burdensome requirements and undue legal liability after member was sued for not disclosing MLS fees
- Passed legislation to allow independent contractors to pool together for insurance purposes in Georgia
- Defeated legislation to mandate a termite inspection prior to closing
- Passed an \$1,800 statewide homebuyer tax credit
- Prevented statewide point-of-sale plumbing retrofit mandates
- Protected water rights for Georgia property owners by preserving our riparian rights system
- Passed legislation to regulate Appraisal Management Companies (AMC's)
- Ensured that private property owners maintain their right to dictate whether firearms are permitted on their property
- Passed legislation to reform Georgia's property tax assessment and appeals process
- Prevented local government from registering residential rental property
- Prevented cities and counties in Georgia from charging individual agents a business license fee for each jurisdiction in which they conduct business
- Blocked a 6% state sales tax on real estate commissions
- Prevented real estate brokers from paying worker's compensation for individual agents

The **Gwinnett REALTOR® Players** are hosting
an evening with
BANKS & SHANE

A Fundraising Benefit for
DONNA-TRAYLOR-FRENCH
Thursday, October 6, 2011
7:00 p.m. - 10:30 p.m.

Doubletree Hotel

4156 LaVista Road, Tucker GA

\$10.00 per person

Cash Bar & Light Hors d'oeuvres

Call NAMAR (770) 495-7300 for Reservations

Tickets Available at Door

Public Welcome so Invite Your Friends

Contact the Doubletree Hotel at 770-938-1026

for special room rates

Many of you attended our March 24 CE with **GAR Instructor, Donna Traylor-French**. As you may already know, Donna has been bravely facing a very serious health issue. In April she was diagnosed with both stage 3 ovarian and stage 3 colon cancer. The good news is that she is responding to treatment and has a wonderful attitude. Donna is a long time member of the famous Gwinnett REALTOR® Players and they have organized a fundraiser to assist Donna in her recovery. This event is open to all, not just REALTORS®.

Enjoy the Musical Talents of Banks & Shane, a fun night of singing and dancing, live and silent auctions.