



# Greater Rome Board of REALTORS® Newsletter

Keeping you informed

JANUARY 2010

## JANUARY COMMUNITY SERVICE PROJECT

### Useful Items for Military Men & Women

#### **Suggested Items:**

Deodorant  
Toothbrushes/Paste  
Dental Floss  
Soap/Shampoo  
Unscented Baby Wipes  
Disinfecting Wipes  
Disinfecting Gel  
Eye drops/Lip Balm  
Sunscreen  
Gum/Hard Candy  
Beef Jerky/Slim Jims  
Sunflower Seeds  
Peanuts  
Drink Mixes:  
(Gatorade/Lemonade/Kool  
Aid/Tea/Instant Coffee  
Disposable Razors

**Monetary Contributions:** No time to shop? Give **CASH** or make check payable to: **GRBR** and the committee will purchase the items for you.

Greetings Board Member,

Your membership is important to our Board and we appreciate your support and commitment. If we can be of any service to you, please don't hesitate to contact me.

The **first meeting for 2010** will be a **Breakfast Meeting** and will begin at **8:30 a.m.** at the **Palladium**. We will be trying different locations and times this year to try to meet the wishes of all of our members. Let us know what you think. Your feedback is important to us.

We have a new website! [www.grbor.com](http://www.grbor.com) has replaced our previous website. You can find applications for membership, scholarships and registration forms for our continuing education on this site. Review your information and let us know if there are any corrections or updates. There is now a place for **Open Houses** that can be placed on the website. Contact the Board Office for more information.

*Joanne*

## JANUARY MEMBERSHIP MEETING

**When:** January 20 @ 8:30 a.m.

**Where:** The Palladium

**Sponsor:** Area Banks

Citizens First Bank/Synovus Mortgage  
Greater Rome Bank  
Heritage First Bank  
Regions Mortgage  
River City Bank  
SunTrust Bank  
United Community Bank

**Program:** Question & Answer Session

**Lenders will field questions from the floor** as to changes in underwriting, appraisals, disclosures, etc. Anything that might be of help to the REALTORS in working with customers.

**We will solicit questions from the membership** to be **asked well in advance** so the panel can be prepared. **Prizes** will be given to everyone who submits questions that are used in the Q&A session. Before January 15 email your questions to: [Joanne@JoanneEdmonds.com](mailto:Joanne@JoanneEdmonds.com)

Our January **Community Service Project** we will be collecting items for care packages for the men & women serving in the military. Items will be delivered to Dobbins Air Force Base and flown to Iraq and Afghanistan for distribution. To the left is a list of suggested items. Smaller travel sizes are recommended.

## **WELCOME NEW MEMBERS**

### **NEW REALTOR MEMBERS:**

**Wayne Evans**

*Nelson Realty*

**Jerry Johnston**

*RE/MAX of Rome*

**Larry Lemming**

*RE/MAX of Rome*

**Nick McLemore**

*Jason Free Realty*

**Derinda Stephens**

*Southern Homes & Land*

### **NEW AFFILIATE MEMBERS:**

**Terri Ainsworth**

*Greater Rome Bank*

**Kellee Garner**

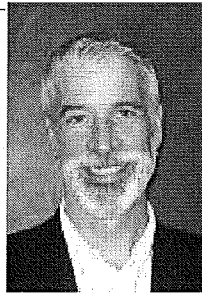
*More Space Storage Solutions*

**Lance Hulsey**

*Lance Hulsey Homes, LLC*

**Sue Jones**

*Garner & Glover*



**CE: THURSDAY JAN 21**

### **"LISTING CLINIC"**

Instructor, **Tripp Anderson**

**3 HR CE - Registration 8:30 am**

**Instruction 9:00 - 12:15**

Explore the values of focusing a career on listings. Study the characteristics, talents, and skills of effective listing agents. Identify the many sources of listings and learn how to approach and relate to each one. You will be exposed to the many tools of effective listing agents. Discover how you can be a better agent so as to service your seller clients to the optimum level possible.

[Click to Download the Registration Form](#)

## **MEMBER NEWS**

Congratulations to **Shonna Dean** on the arrival of her granddaughter on November 22.

Continue to keep **Susan Kelly** and her husband, **Colin**, in your prayers as he deals with his illness.

## **CONGRATULATIONS**

The **2009 REALTOR of the Year** was awarded to **TRINIE DAVIS** at the annual Christmas and Awards Luncheon.

**KEN FUTCH** was honored with the **HUMANITARIAN of the YEAR** award.

**CHARLES PARKER** was inducted into the **HALL OF FAME!**

**HARRY BROCK** was named **2010 Chairman** of the Board of Directors for the **Greater Rome Chamber of Commerce!**

Congratulations to each of you!

## **LOCAL SCHOLARSHIPS**

The Greater Rome Board of REALTORS® has a local scholarship to assist any active member seeking to achieve any REALTOR® designation or certification. It was created to encourage all Board members to achieve GAR & NAR designations. This local scholarship will supplement scholarship funds awarded by GAR, not to exceed full amount of tuition.

For more information and a scholarship application, click on the link below.

[Click here for GRBR Scholarship Application](#)

## **2010 CHANGES TO THE CODE OF ETHICS AND STANDARDS OF PRACTICE**

There were several changes made to the Code of Ethics at the NAR Board of Directors meeting in November 2009. Changes include **Article 11, Standard of Practice 12-5, Standard of Practice 15-2** and adoption of **Standard of Practice 15-3**, changes to **Standard of Practice 16-20**, etc. You can read the article with details of these changes from the January 2010 Realtor Magazine by clicking on the link below.

[Ethics: Changing With The Times](#)

### **2010 DUES STATEMENTS**

The dues statements for your 2010 annual dues have been sent to all members by email and through regular postal mail. If you have not received your dues statement, notify Linda at the Board Office immediately. 706.295.1727

### **CHANCE TO WIN \$200**

Dues payments received in full *prior to **January 1st*** will qualify you for a drawing at the January Luncheon. The winner will receive a refund of Local Dues=\$200. You do not have to be present to win.

### **RAISE YOUR LEVEL OF POLITICAL INFLUENCE**

Your future is impacted every day by decisions that are being made on many levels. We need to keep REALTOR issues front and central. When you receive an email message from **NAR** or **GAR** requesting that participate in a "**Call for Action**", you should respond immediately. Presently only 9% of REALTORS participate in NAR's "Calls for Action" and NAR would like to see that number increased!!! It is quick, simple and critical for not only the real estate industry, but for homeowners and property owners everywhere. Remember, you owe it to this industry and to your profession to be involved! ***Your future could very well depend on it!!***